

09935177-082201

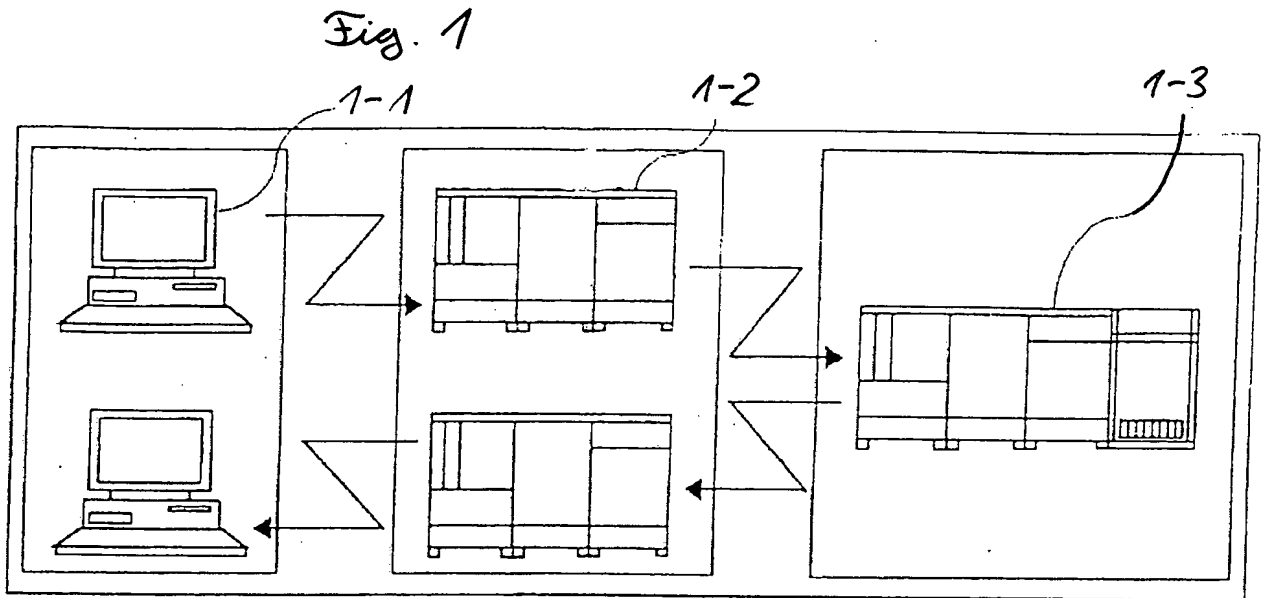


Fig. 2

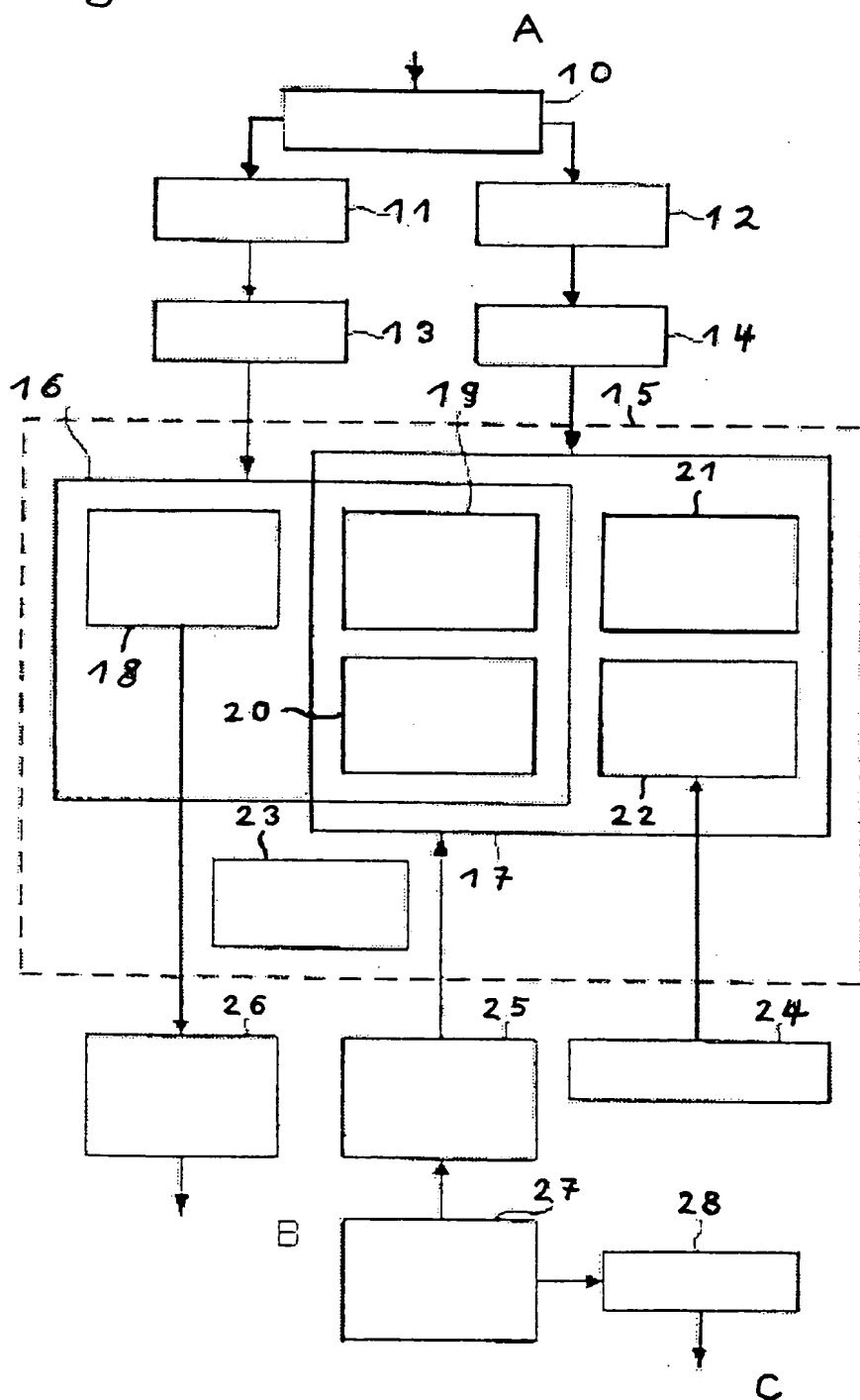
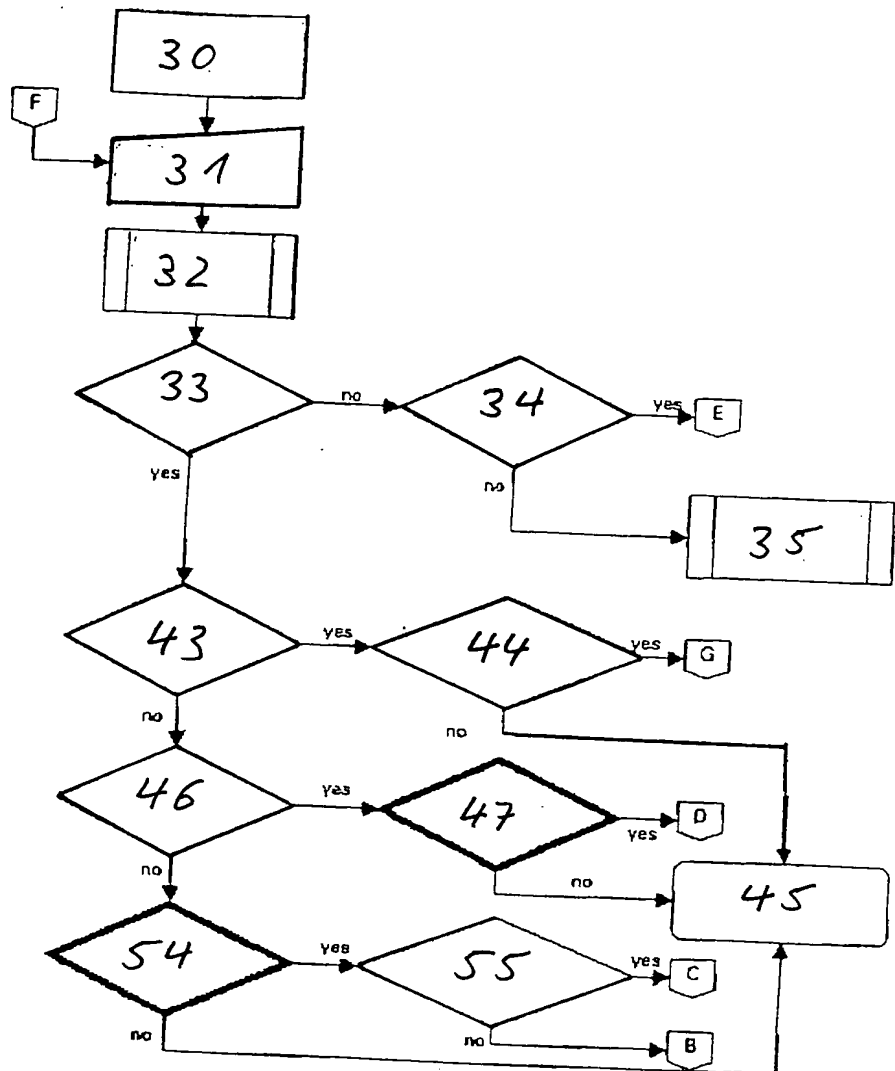
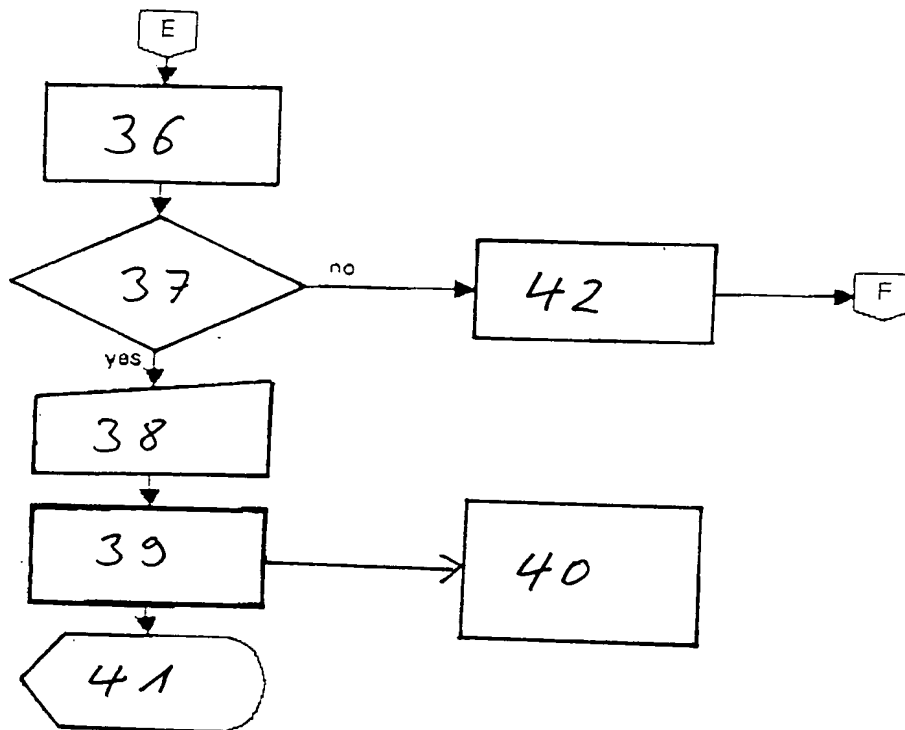


Fig. 3a



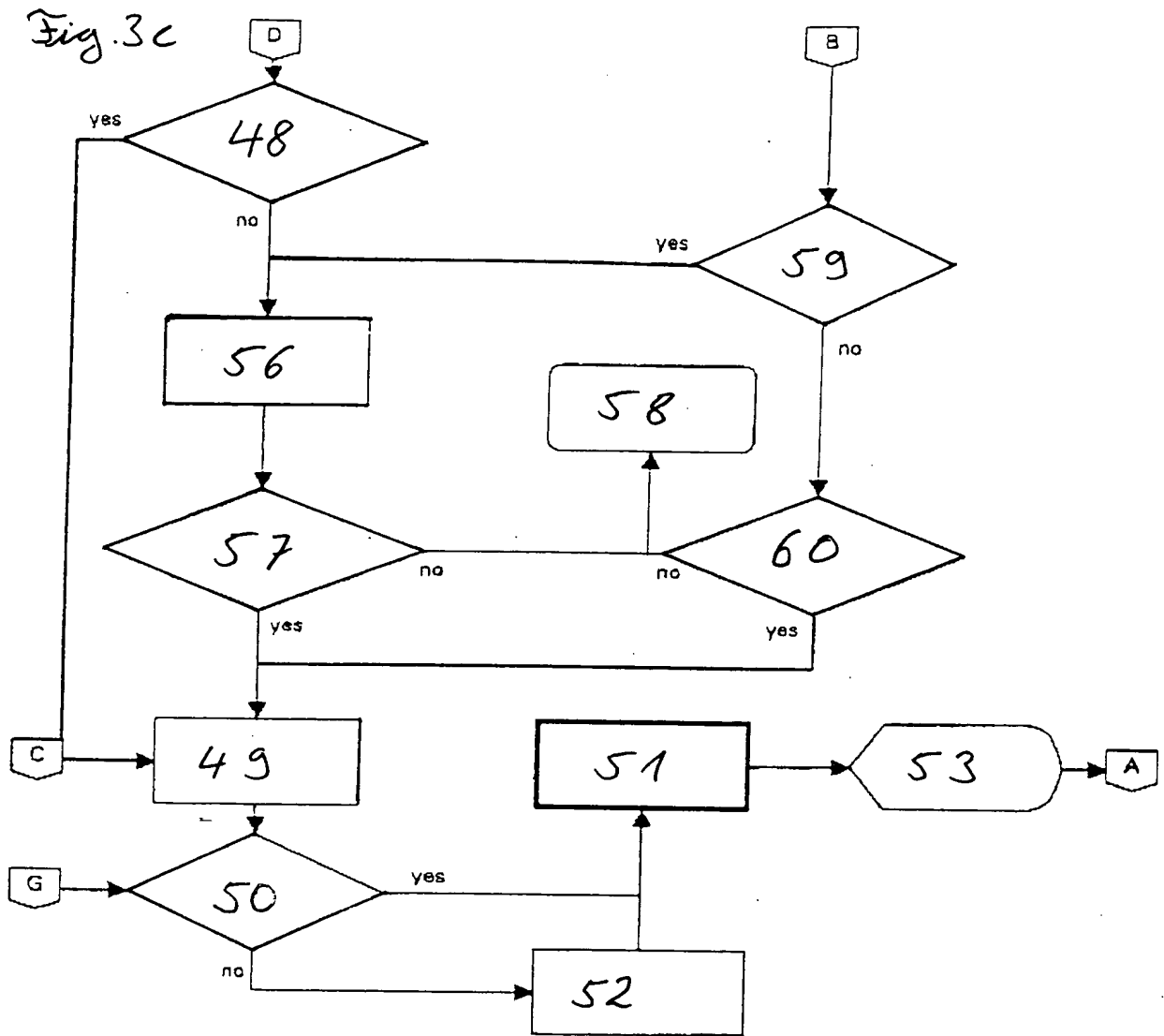
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Fig. 3b



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Fig. 4

Dealer.....: 349 Windrush Garage Limited

More: +

Model Group	Restrictions			Acquisitions		
	Stock & Transit	Prod	Max	Stock & Transit	Prod	Prod
_Lupo	0	2	4*	3-	0	0
_New Polo	0	14	10*	2	11	11
_Polo Saloon	0	0	2*	1-	0	0
_Polo Estate	0	0	2*	1-	0	0
_Golf	0	13	29*	8-	16	16
_Golf SA	0	0	0*	0	0	0
_Golf Cabriolet	2	1	5*	0	0	0
_Golf Estate	0	1	3*	1-	0	0
_Beetle	0	2	3*	2-	0	0
_Bora	0	6	7*	3-	2	2
_Passat Estate	0	5	6*	1	6	6
_Passat Saloon	9	18	23*	1-	23	23
_Sharan	0	2	4*	0	0	0
Total	11	64	98	17-	58	58

CUT OFF DATE FOR ACQUISITIONS/FACTORY ORDERING 30/04/01, "\*" = UNRESTRICTED

Fastpath Data Rtn  
 Enter F1=Help F3=Exit F7=Bkwd F12=Cancel F13=Prev month F14=Next month  
 F15=Quit F17=Consignments F18=Res parameters F21=Fastpath F22=Acq summary

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Fig. 5

Dealer.....: 349 Windrush Garage Limited

More: +

Model Group	Importer		Trans-In		Trans-Out		Total
	Alloc	De-al	Mand	Neg	Mand	Neg	
_ Lupo					2-	1-	3-
_ New Polo			2	4	2-	2-	2
_ Polo Saloon						1-	1-
_ Polo Estate					1-		1-
_ Golf	1	1-	3	6	10-	7-	8-
_ Golf SA							
_ Golf Cabriolet					1-		1-
_ Golf Estate	1		1		3-	1-	2-
_ Beetle			1		4-		3-
_ Bora							1
_ Passat Estate				1	4-	2-	1-
_ Passat Saloon	1			4			
_ Sharan							
Total	3	1-	7	15	27-	17-	17-

Fastpath Data Rtn -  
 F1=Help F3=Exit F7=Bkwd F12=Cancel F15=Quit F17=Non-quota managed supply  
 F21=Fastpath F22=Acq summary

Fig. 6

**More: +**

Model Group	Restrictions			Acquisitions		
	Stock & Transit		Prod	Stock & Transit		Prod
	Min	Max	Min	Max		
_Lupo	26	702*	320	593	27	192
_New Polo	33	2007*	2533	5020	23	1238
_Polo Saloon	6	502*	60	300	6	3
_Polo Estate	6	486*	54	276	2	7
_Golf	2	3019*	1284	4527	428	1798
_Golf SA	0	19*	8	0	0	0
_Golf Cabriolet	32	322*	66	276	9-	41
_Golf Estate	28	412*	173	607	4	120
_Beetle	70	613*	423	717	19	291
_Bora	12	708*	551	1006	21	175
_Passat Estate	84	499*	380	762	37	362
_Passat Saloon	153	996*	1130	2042	39	1047
_Sharan	27	395*	176	404	9-	82
Total	479	10680	7158	16530	588	5356

CUT OFF DATE FOR ACQUISITIONS/FACTORY ORDERING 30/04/01, "\*" = UNRESTRICTED

fastpath\_\_\_\_\_Data\_\_\_\_\_Rtn\_\_\_\_\_

F1=Help F3=Exit F8=Bkwd F12=Cancel F13=Prev month F14=Next month F15=Quit

F21=Fastpath F22=Acq summary



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Fig. 7

National

More: +

Model Group	Importer		Trans-In		Trans-Out		Total
	Alloc	De-al	Mand	Neg	Mand	Neg	
_Lupo	41	4-	163	39	173-	39-	27
_New Polo	53	28-	635	447	649-	435-	23
_Polo Saloon	6		21	8	21-	8-	6
_Polo Estate	3	1-	21	5	21-	5-	2
_Golf	517	71-	546	524	576-	512-	428
_Golf SA	2	2-		22		22-	0
_Golf Cabriolet			44	6	53-	6-	9-
_Golf Estate	13	7-	52	23	54-	23-	4
_Beetle	27	8-	105	113	108-	110-	19
_Bora	33	4-	186	30	194-	30-	21
_Passat Estate	45	3-	28	28	33-	28-	37
_Passat Saloon	50	9-	130	130	134-	128-	39
_Sharan	2	2-	31	24	40-	24-	9-
Total	792	139-	1962	1399	2056-	1370-	588

Fastpath Data Rtn  
 F1=Help F3=Exit F7=Bkwd F12=Cancel F13=Prev month F14=Next month F15=Quit  
 F21=Fastpath F22=Acq summary